Chapter Six
Referral, Outreach and Coordination of Services

Overview

Policy
Each Local Agency will develop an outreach plan of the available WIC services and coordinate services with other providers and community members. The Local Agency will review and/or revise the Outreach Plan annually and submit the plan to the State for approval.

In This Chapter
This chapter is divided into ten (10) sections, which detail State and Local Agency responsibilities for outreach and referral, as well as evaluation of outreach, and mechanisms for health care coordination, and three (3) appendices.

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### Section A
### Outreach – Overview

#### Procedure
All Local Agencies will develop a written outreach plan specifying the objectives, methods, and evaluation of WIC outreach efforts. The plan will include coordination of activities between Local Agencies and outreach / referral agencies. The Local Agency will review and/or revise the Outreach Plan annually and submit the plan to the State for approval.

#### Objectives of Outreach
The objectives of WIC outreach efforts are:
- To inform eligible persons of the availability of the WIC Program, including the eligibility criteria for participation and the location of WIC services
- To target outreach toward physicians/hospitals in order to increase enrollment of high risk participants
- To increase the number of migrants/agricultural workers enrolled in WIC

#### Emphasis of Outreach
Emphasis will be placed on reaching potential participants who are:
- Migrant and agricultural workers
- Pregnant women, especially teens and women in the early months of pregnancy
- Recipients of Temporary Assistance for Needy Families (TANF) or Food Stamps
- Participants in the Child and Adult Care Food Program (CACFP)
- Women enrolled in substance abuse programs
- Persons enrolled in the Arizona Health Care Cost Containment System (AHCCCS)
- Minority and immigrant populations
- Homeless individuals
- Infants and children under the care of foster parents, protective services, and child welfare authorities
- Working families

Continued on Next Page
Section A
Outreach – Overview (Continued)

Methods of Outreach

- Agencies, offices and organizations (including minority organizations serving or having access to eligible persons) will be contacted at least annually.

- Brochures describing WIC services, eligibility criteria, and location of Local Agencies will be distributed to outreach agencies that serve or have access to WIC’s target population.

- Outreach agencies include, but are not limited to: AHCCCS providers and private physicians, Indian Health Services (IHS) facilities, dental services, Early and Periodic Screening, Diagnostic and Treatment Services (EPSDT), family planning services, alcohol and drug abuse counseling agencies, child protective services, child abuse counseling agencies, immunization providers, prenatal and postnatal care providers, well child programs, Arizona Department of Education Child Care Food Program (CACFP) providers, the Food Stamp Program, Expanded Food and Nutrition Education Program (EFNEP), TANF, Supplemental Security Income (SSI), hospitals and clinics, welfare and unemployment offices, schools, social service agencies, food banks, other food assistance programs Food Distribution a Division of USDA (FDD), Commodity Supplemental Food Program (CSFP), Food Distribution Program on Indian Reservations (FDPIR), homeless shelters, child support enforcement services, foster care agencies, farm worker and migrant/agricultural worker compensations, agencies who serve children with special health care needs, and community religious organizations in low-income areas.
# Chapter Six
## Referral, Outreach and Coordination of Services

### Section B
#### Outreach – State Agency Responsibilities

<table>
<thead>
<tr>
<th>Coordination With Anti-Hunger Groups</th>
<th>The State Agency encourages Local Agency participation with hunger advocates, food bank representatives, and others interested in supporting WIC. WIC staff is encouraged to participate in the Statewide, Arizona Hunger Action Council, DES.</th>
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<tr>
<td>Announcement of WIC Services</td>
<td>The State Agency will announce the availability of WIC services to the public annually using statewide media.</td>
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<tr>
<td>Development of Materials</td>
<td>The State Agency will obtain or develop outreach materials for distribution to Local Agencies to assist in their outreach efforts.</td>
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</table>
| Guidelines For Outreach             | The State Agency will assist Local Agencies in developing or expanding referral systems and outreach plans. State and Local Agency’s files of outreach agencies contacted will include (as applicable):
  - Agency name and address
  - Agency phone number
  - Agency hours
  - WIC eligibility requirements
  - Contact person(s)
  - Service area
  - Services of each agency
  Uniform WIC information materials announcing program benefits will include:
  - A program description
  - Eligibility criteria
  - Location of local clinics
  - Non-discrimination statement |

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Chapter Six
Referral, Outreach and Coordination of Services

Section B
Outreach – State Agency Responsibilities (Continued)

Toll-Free Lines

A bilingual “800” number (1-800-2525-WIC) is available during normal business hours. The number allows potential or current participants to call the State Agency directly to ask for assistance or to find the nearest WIC office.

A Vendor / Local Agency complaint telephone line is available by calling 1-866-229-6561.

A Breastfeeding Hotline is available to all Arizona residents to ask questions about breastfeeding. This telephone number is 1-800-833-4642. This line is open 24 hours a day seven days a week to help residents answer their breastfeeding questions.

Monitoring Local Agency Activity

The State Agency will monitor the following outreach activities at each Management Evaluation:

- Non-discrimination statement on Local Agency developed outreach materials
- Breastfeeding promotional materials visible
- Outreach log
- Media contact policy
- Designated staff member responsible for outreach
- Outreach Plan, including:
  - Homeless and migrant outreach
  - Efforts to target eligible women in their first trimester of pregnancy
- Other activities outlined in management evaluation forms in Chapter 15 of the Policy and Procedures Manual.

Evaluation

The State and Local agency’s files of outreach activities will be updated annually.
Section C
Outreach – Local Agency Responsibilities

Outreach Plan

Each Local Agency will prepare an outreach plan annually that will guide their outreach efforts. It will include:

- How to identify high risk potential clients and plan targeting strategies to the following:
  - Working families
  - Migrant and agriculture workers
  - Pregnant women, with emphasis on enrolling teens and women in the early months of pregnancy
  - Recipients of Temporary Assistance for Needy Families (TANF) or Food Stamps
  - Participants in the Child and Adult Care Food Program (CACFP)
  - Women enrolled in substance abuse programs
  - Participants enrolled in the Arizona Health Care and Cost Containment System (AHCCCS)
  - Minority and immigrant populations
  - Homeless individuals
  - Children under the care of foster parents, protective services, and child welfare authorities.
- A list of agencies to contact and a plan (including time frame and staff responsibilities) for these contacts
- A plan to improve access for employed persons and rural residents
- A plan to specify what steps will be taken to provide convenient WIC services, such as appointment scheduling, extended clinic hours, and/or mobile clinic locations
- A description of how disabled participants will be accommodated, such as handicapped accessible clinics, home visits, mailing food instruments or assistance with interpreters, readers or signers
- An evaluation component that will include reporting outreach efforts in progress reports (Appendix A - example outreach log)

Continued on Next Page
### Section C
**Outreach – Local Agency Responsibilities**

#### Outreach Plan (Continued)
- Policies and Procedures for ensuring participation and following up on participants who do not keep appointments, especially pregnant women and teens.

**Note:** Those agencies that do not routinely schedule appointments outside of normal business hours will make appointments available for working persons seeking to participate in the WIC program.

#### Outreach Activities
Each Local Agency will contact agencies, offices, and organizations (including minority organizations) serving or having access to eligible persons in the local service area annually. Each agency will be supplied with a description of WIC services, eligibility criteria, and location of Local Agency clinics.

#### Announcement of WIC Service
Each Local Agency will announce the availability of WIC services to the public annually, using media that will reach potential clients in the Local Agency service area.

#### Evaluation
The Local Agency WIC Director and the State Agency Staff will evaluate the effectiveness of outreach efforts. The State Agency will monitor the Local Agency’s outreach activities during Management Evaluations.
<table>
<thead>
<tr>
<th>Policy</th>
<th>The State Agency will require and monitor Local Agencies for referrals to all adults applying for themselves or others, and provide information on the following programs.</th>
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<tr>
<td>AHCCCS and EPSDT</td>
<td>If individuals are not currently participating in Arizona Health Care and Cost Containment System (AHCCCS), but appear to be eligible, the Local Agency will refer those individuals to AHCCCS. This will include referring infants and children to Early and Periodic Screening, Diagnostic, and Treatment (EPSDT) services, and pregnant women for AHCCCS presumptive eligibility services.</td>
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<td>Child Support and TANF</td>
<td>Child support and Temporary Assistance to Needy Families (TANF)</td>
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<td>Substance Abuse Counseling/Treatment programs.</td>
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<td>Food Providers</td>
<td>Other nutrition or emergency food providers (e.g., CSFP, Food Banks, FDPIR.)</td>
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<tr>
<td>Immunizations</td>
<td>State and local immunization programs.</td>
</tr>
<tr>
<td>Head Start</td>
<td>State and local Head Start programs.</td>
</tr>
<tr>
<td>Contact Phones</td>
<td>The State Agency will maintain a list of contact phone numbers for agencies providing services of use to WIC clients statewide. When inquiries are received on the 800-number, appropriate referrals will be made.</td>
</tr>
</tbody>
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# Chapter Six
Referral, Outreach and Coordination of Services

## Section E
Referral – Local Agencies Responsibilities

### Referral List
- Each Local Agency will develop a list of services available locally. The list will be updated at least annually. This list will be similar to the list of agencies contacted for outreach.
- At every certification all WIC participants will be given written referral information about AHCCCS, Food Stamp, TANF, Child Support Enforcement, and Substance Abuse Treatment and Counseling, as well as information about other nutrition or food providers. This referral list will include contact information and a description of benefits offered by each program.
- Applicants who are found to be ineligible for WIC services or applicants who are placed on waiting lists will be given referrals to other appropriate services.

### Child Support
At each certification, WIC participants will be informed of the availability of child support enforcement services.

### Social/Health Services & Breastfeeding Support
- WIC participants will be referred to appropriate social or health services according to identified needs.
- Participants will be referred to appropriate social or health services.
- Breastfeeding or pregnant participants will be referred to appropriate counselors, peer counselors when available, or organizations for breastfeeding education and support.

### Criteria For High Risk Referrals
Local Agencies will develop a plan for referring high-risk clients internally and externally. The plan will define the level of intervention and be submitted to the State Agency for approval prior to implementation.

**Example:**

**Internal Referral:** Follow-up one-on-one counseling with Registered Dietician, group ed., etc.

**External Referral:** Children’s Rehabilitative Services (CRS) referral for Phenylketonuria (PKU) diagnosed child.
Chapter Six
Referral, Outreach and Coordination of Services

Section F
Health Care Coordination

Policy

Outreach/referral agencies will be contacted annually to review referral and coordination procedures and to resolve identified problems.

The Local agencies will identify the Health Care Payee in the Family Information Screen of AIM for each participant and authorized representative.

The State Agency will encourage each Local Agency operation or agency run by cooperative agreement with a hospital, to advise potentially eligible persons of the availability of WIC services.

This includes:

• Clients who receive inpatient or outpatient prenatal, maternity, or postpartum services

• Those that accompany a child under the age of five who receives well-child services.
Section G
Immunization Screening and Referral

Policy

Children served by WIC will be screened for immunization status and if needed, referred for immunizations.

Arizona State WIC and Local Agency will ensure that WIC infants and children under two years of age are screened using documented immunization histories and referrals for immunizations.

Background

Low-income children are less likely to be immunized than their counterparts, placing them at high risk for potentially serious diseases, such as diphtheria, pertussis, oliomyelitis, measles, mumps, and rubella. According to the Centers for Disease Control and Prevention (CDC), children who are not fully immunized are at increased risk for other preventable conditions, such as anemia and lead toxicity.

WIC’s Role

The Immunization Program in each State is the lead agency in immunization planning and screening, and is responsible for the design of immunization services. The WIC Program’s role in immunization screening is to refer participants for immunizations when necessary. WIC involvement in immunization screening and referral activities will be to enhance, not to replace ongoing Immunization Program Initiatives.

Note: The purchase of vaccines and delivery of immunization remain unallowable costs to WIC.

Screening Timeline

At initial certification and any subsequent visits for children under the age of two (2), the infant/child’s immunization status will be screened using a documented record.

Documented Record

A record (computerized or paper) in which actual vaccination dates are recorded. This includes:

- A hand-held immunization record from the provider
- An immunization registry
- An automated data system
- A client share (paper copy)

Continued on Next Page
Section G
Immunization Screening and Referral (Continued)

Screening
At minimum, the infant/child’s immunization status will be screened by counting the number of doses of DTaP (diphtheria, tetanus toxoids, and acellular pertussis) vaccine they have received in relation to their age, according to the following list:

- By three months of age, the infant/child should have at least one dose of DTaP
- By five months of age, the infant/child should have at least two doses of DTaP
- By seven months of age, the infant/child should have at least three doses of DtaP
- By nineteen months of age, the infant/child should have at least four doses of DTaP

Under Immunized
If the child does not have the minimum number of doses mentioned above:

- The caregiver will be provided with information on the recommended immunization schedule
- The participant will be referred to their health care provider or local immunizations program
- The caregiver will be asked to bring the child’s immunization record to the next certification visit

Missing Immunization Record
If the Immunization record is missing:

- The recommended immunization schedule appropriate to the current age of the infant/child will be provided
- A referral for immunization services will be provided, ideally to the child’s usual source of medical care
- The parent/caretaker will be told to bring the immunization record to the next certification visit
- Staff may access The Arizona State Immunization Information System (ASIIS) to obtain immunization information

Continued on Next Page
Section G
Immunization Screening and Referral (Continued)

ASIIS
The Arizona State Immunization Information System (ASIIS) is an immunization registry designed to capture immunization data on individuals within the state. Providers are mandated under Arizona Revised Statute (A.R.S. §36-135) to report all immunizations administered to children from birth through 18 years of age to the state's health department. The registry serves as a receptacle for accommodating this reported data. In this capacity, the registry then provides a valuable tool for the management and reporting of immunization information to public health professionals, private and public healthcare providers, parents, guardians and other child care personnel.

The Internet can be used to access the ASIIS website.

- Login to the ASIIS website using the username assigned by the ASIIS Office.
- After login, select Patient section to start the Search process.
- Enter the minimum number of search details to receive data. Note the WIC identification number is not populated in their database, so will not produce the immunization record.
- After searching and finding the child’s record, clinic staff can view the record by scrolling to the bottom of the page.
- Staff should logout when done using the ASIIS-Web application and close the browser.

Documentation
Document specific action taken in AIM in the Health History screen.
Chapter Six
Referral, Outreach and Coordination of Services

Section H
Reporting of Domestic Abuse

Domestic Abuse of WIC Participants
Abuse is most often perpetrated by one person to another with whom they have an intimate or family relationship. Research has shown repeatedly that it is nearly always women who experience domestic violence and nearly always men who are the primary perpetrators.

Procedures
In the participant certification Health Screen of AIM there is a question on abuse that must be asked at every certification, unless the safety of the participant would be at risk with a potential abuser present. If the participant or authorized representative answers “yes”, Local Agency Policy and Procedures must be followed.

The safety of the client must be the first priority. Some questions that can be asked include:

- “Do you have a safe place to go?”
- If client is residing in a safe place, ask, “Do you want to talk to someone about your abusive situation?”
- “Do you want a referral to a “safe house”, program or hot line for abuse?”
- “Is it safe to give you information on abuse to read?” In many cases if the abuser sees materials on the subject, the safety of the client could be jeopardized. If the client does not want the referral materials, the WIC staff can offer to write down telephone numbers or addresses for the clients.

The local WIC staff will have available information on Domestic Violence Service Providers in their area. The Arizona Coalition Against Domestic Violence telephone number is (800) 782-6400.

Note: Domestic violence of an adult is not a reportable offense. However, State law requires reporting suspected child abuse. Please see Chapter 14, section D for more information on reporting child abuse.
Section I
Lead Screening

Lead Screening Recommendations
In 1997, the Centers for Disease Control and Prevention (CDC) updated its lead screening guidelines and published revised guidance to help state and local public health authorities determine which children are at risk for elevated blood lead levels and are most likely to benefit from lead screening. The American Academy of Pediatrics (AAP) supports these revised guidelines.

Federal Medicaid and AHCCCS policies require that all eligible children be screened for lead poisoning as described under Universal Screening, because they are presumed high risk for lead poisoning based on CDC determinants.

To prevent lead poisoning, infants/children should receive lead screening at 9 to 12 months of age and again at approximately 24 months of age. All children 36-72 months of age who have not been previously screened should receive a lead screening using a blood lead test. Universal screening will be recommended for all WIC children in Arizona.

More information and materials can be obtained from the ADHS-Childhood Lead Poisoning Prevention Program at (602) 364-3118. The flyer “What everyone should know about LEAD POISONING” has been developed for the Arizona WIC Program.

Policy
All authorized representatives of children participants will be asked if their child has received a lead screening from a health care provider and a referral made if no lead screening has been performed.

Continued on Next Page
Section I
Lead Screening (Continued)

1. The Competent Professional Authority (CPA) will ask authorized representatives of 1 and 2 year olds if their health care provider has screened the child for lead poisoning.

2. If the child has received a blood lead screening, this will be documented in the child's Care Plan under the Follow-Up/ Nutr Ed button in AIM. Select one of the following: Lead Screening Age 1, or Lead Screening Age 2.

3. If the child has not received a blood lead screening, the WIC staff will refer the child to their health care provider for a screening. This referral will be documented in the Care Plan screen under the Follow-Up/ Nutr Ed button in AIM. Select one of the following: No Lead Screening Age 1 or No Lead Screening Age 2. Lead Poisoning materials should be given to the authorized representative and can be noted in the Materials button of the Follow-Up/ Nutr Ed screen.

4. If the child is age three or older and has not been screened for lead poisoning at neither age one nor age two, the CPA should ask if the child has been screened at each certification until the authorized representative answers “yes” or the child is no longer on the WIC Program. Select one of the following options in the Care Plan screen under the Follow-Up/ Nutr Ed button in AIM according to the authorized representative’s answer: Lead Screening Age 3-5 or No Lead Screening Age 3-5. Lead Poisoning materials should be given to the authorized representative and can be noted in the Materials button of the Follow-Up/ Nutr Ed screen.

Information on lead screening may be obtained from:
Office of Environmental Health
150 North 18th Avenue, Suite 430
Phoenix, Arizona, 85007 or
call 602-364-3118.
Section J
Access for Participants with Special Needs

Policy
Participants who have special conditions that may make access to the WIC clinic difficult or impossible will be accommodated by the Local Agencies to ensure equal access to all participants.

Employed Or Rural Individuals
Employed participants’ needs are met by any of the following:

- Extending clinic hours to evenings, early mornings and or weekends
- Priority scheduling of appointments
- Mailing food instruments
- Expediting clinic procedures
- Satellite clinics

Disabled Participants
Participants with a disability must be accommodated by:

- Making the clinics handicapped accessible
- Making home visits when necessary
- Mailing food instruments
- Providing additional assistance when needed (interpreters, readers, signers)
Chapter Six
Referral, Outreach and Coordination of Services

Appendix A: Sample Outreach Log
Sample Outreach Log

Outreach Log
FY___

<table>
<thead>
<tr>
<th>Date</th>
<th>Staff Name</th>
<th>Organization Contacted</th>
<th>Type of Contact</th>
<th>Result</th>
</tr>
</thead>
<tbody>
<tr>
<td>1/6/96</td>
<td>Ima Great, CNW</td>
<td>Concordia Valley High School Attn: Joan Doe Phoenix, AZ 85000</td>
<td>Mailed Outreach packet</td>
<td>Potential to reach 100 pregnant and/or parenting teens.</td>
</tr>
</tbody>
</table>

Explanation of Log Criteria

Date = date outreach activity completed

Staff Name = staff member who did the outreach

Organization = person/group who received information

Type of contact = e.g., mailed information, radio interview, press release, public presentation, staffed booth at health fair

Result = e.g., potential number of clients reached, and the description of those clients.
Appendix B: Arizona WIC Program Referral Form – Pregnant, Postpartum, Breastfeeding Women
Arizona WIC Program Referral/Information Request Form - Woman

Name: ____________________________ Birthdate: __________

Consent
I authorize the release of all medical information to the WIC Program.
Yo autorizo la divulgación de toda mi información médica al Programa de WIC.

Patient Signature: ____________________________ Date: __________

Medical Information Requested

Expected Delivery Date __________ Hgb/Hct ________ Date of Hgb/Hct ________

Medical Conditions: _______________________________________________________
______________________________________________________________________

Problems During Past Pregnancies (not including current):
______________________________________________________________________
______________________________________________________________________

Current Pregnancy Information Requested

Pregnancy Issues:
☐ Nausea ☐ Gestational Diabetes
☐ Vomiting ☐ Low Weight Gain
☐ Constipation ☐ Other: ________________________________

Problem During This Pregnancy: ___________________________________________
______________________________________________________________________

Multiple Gestation: Yes _____ No _____ If yes, how many? __________

Anticipated or Actual C-Section? Yes _____ No _____

Additional Information: ___________________________________________________
______________________________________________________________________

Medical Provider:

Signature __________________________________________ Date

Printed Name/Title __________________________ Telephone
Appendix C: Arizona WIC Program Referral Form – Infant/Child
Arizona WIC Program Referral/Information Request Form – Infant and Child

Name: ___________________________________________ Birthdate: ____________

Name of parent or guardian: ______________________________________________________

**Consent**

I authorize the release of all medical information to the WIC Program.

Yo autorizo la divulgación de toda mi información médica al Programa de WIC.

Parent/Guardian Signature: __________________________ Date: _________

**Medical Information Requested**

Date of Measurements _______ Weight _______ Height _______ Hgb/Hct _______

Gestational Age___________

Medical Conditions:

- ☐ Failure to thrive
- ☐ Premature Infant
- ☐ Cystic Fibrosis
- ☐ Intolerance / Allergy to _______________________
- ☐ IUGR/low weight
- ☐ Other: _________________________________

**Formula Requested**

1. Formulas tried and specific reactions:

   - ☐ Similac Advance ________________________________
   - ☐ Similac Isomil Advance __________________________
   - ☐ Similac Sensitive ________________________________
   - ☐ Others _________________________________

2. Formula Name: __________________________________________

3. Form (circle one):  POWDER   READY to FEED   CONCENTRATE

   (Powder will be provided if one is not circled)

4. Length of Issuance: _________________________________________

5. Medical reason for formula: ________________________________

6. Special instructions: _______________________________________

   ____________________________________________________________

**Medical Provider:**

__________________________________________  _________________
Signature                                              Date

__________________________________________  _________________
Printed Name/Title                                    Telephone