

ACTUAL FINANCIAL DATA
AMBULANCE REVENUE and COST REPORT
GENERAL INFORMATION and CERTIFICATION

Legal Name of Company: SW General, Inc CON No. 86

D.B.A. (Doing Business As): Southwest Ambulance (Maricopa) Business Phone: 928-445-3814

Financial Records Address: 8465 N Pima Rd City: Scottsdale Zip Code: 85258

Mailing Address (If Different): _____ City: _____ Zip Code: _____

Owner / Manager: COO - Glenn Kasprzyk

Report Contact Person: COO - Glenn Kasprzyk Business Phone: 928-445-3814 Ext. _____

Report for Period From: From: January 1, 2015 To: December 31, 2015

Method of Valuing Inventory: LIFO: _____ FIFO: (X) Other (Explain): _____

Please attach a list of all affiliated organizations (parents/subsidiaries) that exhibit at least 5% ownership/vesting.
American Medical Response, Inc., Envision Healthcare Holdings, Inc.

I hereby verify that I have directed the preparation of the enclosed annual report in accordance with the reporting requirements of the State of Arizona.

I have read this report and hereby verify that the information provided is true and correct to the best of my knowledge.

This report has been prepared using the accrual basis of accounting.

Authorized Signature:  _____

Title: Regional Operations and Finance Officer Date: June 30, 2016

Mail to:
Department of Health Services
Bureau of Emergency Medical Services
Certificate of Necessity and Rates Section
150 North 18th Avenue, Suite 540
Phoenix, AZ 85007-3248
Telephone: (602) 364-3150
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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD FROM: January 1, 2015 TO: December 31, 2015

STATISTICAL SUPPORT DATA

Line No.	DESCRIPTION	(1) SUBSCRIPTION SERVICE TRANSPORTS	(2)** TRANSPORTS UNDER CONTRACT	(3) TRANSPORTS NOT UNDER CONTRACT	(4) TOTALS
1	Number of ALS Billable Transports:	_____	205	70,588	70,793
2	Number of BLS Billable Transports:	_____	100	34,461	34,561
3	Number of Loaded Billable Miles:	_____	2,095	721,588	723,683
4	Waiting Time (Hr. & Min.):	_____	_____	-	0
5	Canceled (Non-Billable) Runs:	_____	_____	54,075	54,075
					Number
					Donated Hours
Volunteer Services: (OPTIONAL)					
6	Paramedic and IEMT				0
7	Emergency Medical Technician - B				0
8	Other Ambulance Attendants				0
9	Total Volunteer Hours				0

** This column reports only those runs where a contracted discount rate was applied. See Page 7 to provide additional information regarding discounted contract runs.

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc
FOR THE PERIOD **FROM:** January 1, 2015 **TO:** December 31, 2015

STATISTICAL SUPPORT DATA

Line No.	<u>Type of Service</u>	(1) SUBSIDIZED PATIENTS	(2) NON-SUBSIDIZED PATIENTS	(3) TOTALS
1	Number of ALS Billable Transports:	_____	70,793	70,793
2	Number of BLS Billable Transports:	_____	34,561	34,561
3	Number of Loaded Billable Miles:	_____	723,683	723,683
4	Waiting Time (Hr. & Min.):	_____	-	0
5	Canceled (Non-Billable) Runs:	_____	54,075	54,075
				Number
				Donated Hours
Volunteer Services: (OPTIONAL)				
6	Paramedic and IEMT			0
7	Emergency Medical Technician - B			0
8	Other Ambulance Attendants			0
9	Total Volunteer Hours			0

Note: This page and page 3.1, Routine Operating Revenue, are only for those governmental agencies that apply subsidy to patient billings.

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

SW General, Inc

FOR THE PERIOD

FROM: January 1, 2015

TO: December 31, 2015

STATEMENT OF INCOME

Line No.	DESCRIPTION	FROM	
Operating Revenues:			
1	Ambulance Service Routine Operating Revenue	Page 3, Line 10 & Page 3.1, Line 10	\$ 110,962,987
Less:			
2	AHCCCS Settlement	Page 3.1, Line 11	24,352,965
3	Medicare Settlement	Page 3.1, Line 12	21,239,472
4	Contractual Discounts	Page 7, Line 25	95,638
5	Subscription Service Settlement	Page 8, Line 4	0
6	Other (Non-Transport Reserve)	Page 3.1, Line 13	83,773
7	Total	Sum of Lines 2 through 6	45,771,848
8	Net Revenue from Ambulance Runs	Line 1, minus Line 7	65,191,139
9	Sales of Subscription Service Contracts	Page 8, Line 8	52,199
10	Total Operating Revenue	Line 8, plus Line 9	\$ 65,243,337
Ambulance Operating Expenses:			
11	Bad Debt (Includes Subscription Services Bad Debt)		15,861,359
12	Wages, Payroll Taxes, and Employee Benefits	Page 4, Line 22	29,685,477
13	General and Administrative Expenses	Page 5, Line 20	4,025,519
14	Cost of Goods Sold	Page 3, Line 15	2,970,440
15	Other Operating Expense	Page 6, Line 28	9,831,283
16	Interest Expense (Attach Schedule IV)	Page 14, Line 28, Column 4 & 5	2,169,548
17	Subscription Service Direct Selling	Page 8, Line 23	0
18	Total Operating Expense	Sum of Lines 11 through 17	64,543,628
19	Ambulance Service Income (Loss)	Line 10, minus Line 18	699,710
Other Revenue / Expenses:			
20	Other Operating Revenue and Expense	Page 9, Line 17	122,155
21	Non-Operating Revenue and Expense		
22	Non-Deductible Expenses (Attach Schedule)		
23	Total Other Revenues / Expenses	Sum of Lines 20 & 21	122,155
24	Ambulance Service Income (Loss) - Before Income Taxes	Sum of Line 19, plus Line 23	821,864
Provision for Income Taxes:			
25	Federal Income Tax		287,652
26	State Income Tax		41,093
27	Total Income Tax	Lines 25, plus Line 26	328,746
28	Ambulance Service Net Income (Loss)	Line 24, minus Line 27	493,119

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

SW General, Inc

FOR THE PERIOD

FROM: January 1, 2015

TO: December 31, 2015

ROUTINE OPERATING REVENUE

Line No.	DESCRIPTION								
Ambulance Service Routine Operating Revenue:									
1	ALS Base Rate Amount	Rate	\$ (a)	x No. of Runs	70,793	=	\$ 66,101,791		
		Rate		x No. of Runs		=	0		
2	BLS Base Rate Amount	Rate	(a)	x No. of Runs	34,561	=	28,421,483		
		Rate		x No. of Runs		=	0		
3	Mileage Rate Amount	Rate	(a)	x No. of Billable Miles	723,683	=	13,361,468		
		Rate		x No. of Billable Miles		=	0		
4	Waiting Charge Amount	Rate	(a)	x No. of Hours	-	=	8,907		
		Rate		x No. of Hours		=	0		
5	Medical Supplies (Gross Charges to patients)							2,672,052	
6	Nurses Charges							0	
7	Total							110,565,702	
8	Standby Revenue (Attach Schedule)							397,286	
9	Other Ambulance Service Revenue (Attach Schedule)							0	
10	Total Ambulance Service Routine Operating Revenue (To Page 2, Line 1)							\$ 110,962,987	

Cost of Goods Sold: (Medical Supplies)

11	Inventory at Beginning of Year	.....			N/A		
12	Plus Purchases	.....					
13	Plus Other Costs	.....					
14	Less Inventory at End of Year	.....			N/A		
15	Cost of Goods Sold (To Page 2, Line 14)							\$ 2,970,440 *

* The disposable medical supplies are expensed as used and not inventoried by CON

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

SW General, Inc

FOR THE PERIOD

FROM: January 1, 2015

TO: December 31, 2015

ROUTINE OPERATING REVENUE

Identified by subsidized and non-subsidized patients

(1)

(2)

(3)

Line No.	<u>DESCRIPTION</u>	<u>SUBSIDIZED PATIENTS</u>	<u>NON-SUBSIDIZED PATIENTS</u>	<u>TOTALS</u>
AMBULANCE SERVICE OPERATING REVENUE				
1	ALS Base Rate	\$ _____	\$ 66,101,791	\$ 66,101,791
2	BLS Base Rate	_____	28,421,483	28,421,483
3	Mileage Charge	_____	13,361,468	13,361,468
4	Waiting Charge	_____	8,907	8,907
5	Medical Supplies (Gross Charges)	_____	2,672,052	2,672,052
6	Nurses' Charges	_____	0	0
7	Total	\$ _____	\$ 110,565,702	\$ 110,565,702
Plus:				
8	Standby Revenue (Attach Schedule)	_____	_____	397,286
9	Other Ambulance Service Revenue (Attach Schedule)	_____	_____	0
10	Total Ambulance Service Routine Operating Revenue (Post to Pg 2, Line 1)	_____	_____	\$ 110,962,987
Less:				
11	AHCCCS Settlement (Post total to Pg 2, Line 2)	\$ _____	\$ 24,352,965	\$ 24,352,965
12	Medicare Settlement (Post total to Pg 2, Line 3)	_____	21,239,472	21,239,472
13	Subsidy (Post total to Pg 2, Line 6)	_____	_____	0
14	Other: Non-Transport Reserve (Attach Schedule)	_____	83,773	83,773
15	Total Settlements (Post to Pg 2, Line 7)	\$ 0	\$ 45,676,211	\$ 45,676,211

Note: This page and page 1.1, are only for those governmental agencies that apply subsidy to patient billings.

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

SW General, Inc

FOR THE PERIOD

FROM:

January 1, 2015

TO:

December 31, 2015

WAGES, PAYROLL TAXES, and EMPLOYEE BENEFITS

Line No.	DESCRIPTION	No. of *F.T.E.	AMOUNT
OFFICERS / OWNERS (Attach Schedule 1, Wage Category; Pg 10, Line 7)			
1	Gross Wages	0.0	\$ 0
2	Payroll Taxes		0
3	Employee Fringe Benefits		0
4	Total	0.0	0
MANAGEMENT (Attach Schedule II, Wage Detail; Pg 11)			
5	Gross Wages	51.8	2,402,066
6	Payroll Taxes		190,769
7	Employee Fringe Benefits		498,504
8	Total	51.8	3,091,339
AMBULANCE PERSONNEL (Attach Schedule II, Wage Detail; Pg ** Casual Wages)			
Gross Wages			
9	Paramedics and IEMT	198.9	9,011,875
10	Emergency Medical Technician (EMT)	284.8	7,367,348
11	Nurses	18.7	1,112,771
12	Payroll Taxes		1,194,339
13	Employee Fringe Benefits		3,120,965
14	Total	502.4	21,807,298
OTHER PERSONNEL (Attach Schedule II, Wage Detail; Pg 11)			
Gross Wages			
15	Dispatch	68.2	2,368,391
16	Mechanics	23.1	929,240
17	Office and Clerical	0.0	0
18	Other	14.0	421,892
19	Payroll Taxes		295,400
20	Employee Fringe Benefits		771,918
21	Total	105.2	4,786,840
22	Total F.T.E., Wages, Payroll Taxes, & Employee Benefits	659.4	\$ 29,685,477

* Full-time equivalents (F.T.E.) is the sum of all hours for which employee wages were paid during the year divided by 2,080.

** The sum of Casual Labor (wages paid on a per run basis) plus Wages paid is entered in Column 2 by line item. However when calculating F.T.E.s, do not include casual labor hours worked or expenses incurred.

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD FROM: January 1, 2015 TO: December 31, 2015

ALLOCATION OF WAGES, PAYROLL TAXES, and EMPLOYEE BENEFITS

Line No.	DESCRIPTION	(1) No. of *F.T.E.	(2) Total Expenditure	(3) Allocation Percentage	(4) Ambulance Amount
MANAGEMENT					
1	Gross Wages (Attach Schedule II)	51.8	2,402,066	100%	2,402,066
2	Payroll Taxes		190,769	100%	190,769
3	Employee Fringe Benefits		498,504	100%	498,504
4	Total	51.8	3,091,339		3,091,339
AMBULANCE PERSONNEL					
		** Contractual Wages			
Gross Wages (Attach Schedule II)		Labor			
5	Paramedics and IEMT	\$ 198.9	9,011,875	100%	9,011,875
6	Emergency Medical Technician (EMT)	284.8	7,367,348	100%	7,367,348
7	Nurses	18.7	1,112,771	100%	1,112,771
8	Drivers			100%	0
9	Payroll Taxes		1,194,339	100%	1,194,339
10	Employee Fringe Benefits		3,120,965	100%	3,120,965
11	Total	502.4	21,807,298		21,807,298
OTHER PERSONNEL					
Gross Wages (Attach Schedule II)					
12	Dispatch	68.2	2,368,391	100%	2,368,391
13	Mechanics	23.1	929,240	100%	929,240
14	Office and Clerical	-	0	100%	0
15	Other	14.0	421,892	100%	421,892
16	Payroll Taxes		295,400	100%	295,400
17	Employee Fringe Benefits		771,918	100%	771,918
18	Total	105.2	4,786,840		4,786,840
19	TOTAL F.T.E., WAGES, PAYROLL TAXES & EMPLOYEE BENEFITS	(Post to Pg 2, line 12) 659.4	29,685,477		\$ 29,685,477

* Full-time equivalents (F.T.E.) is the sum of all hours for which employee wages were paid during the year divided by 2,080.

** The sum of Casual Labor (wages paid on a per run basis) plus Wages paid is entered in Column 2 by line item. However, when calculating F.T.E.'s, do not include casual labor hours worked or expenses incurred.

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

SW General, Inc

FOR THE PERIOD

FROM: January 1, 2015

TO: December 31, 2015

BASIS OF ALLOCATIONS OF WAGES, PAYROLL et al

Line No.	<u>DESCRIPTION</u>	<u>Basis of Allocations</u>				
1	Gross Wages - MANAGEMENT	All personnel are 100% dedicated to ambulance services.				
2	Payroll Taxes	100% ambulance services.				
3	Employee Fringe Benefits	100% ambulance services.				
4	Total	100% ambulance services.				
<table border="0" style="width: 100%;"> <tr> <td style="width: 40%;"></td> <td style="width: 30%; text-align: center;">Contractual</td> <td style="width: 30%; text-align: center;">Wages</td> </tr> </table>					Contractual	Wages
	Contractual	Wages				
Gross Wages - AMBULANCE PERSONNEL						
5	Paramedics and IEMT	100% ambulance services.				
6	Emergency Medical Technician (EMT)	100% ambulance services.				
7	Nurses	100% ambulance services.				
8	Drivers	100% ambulance services.				
9	Payroll Taxes	100% ambulance services.				
10	Employee Fringe Benefits	100% ambulance services.				
11	Total	100% ambulance services.				
Gross Wages - OTHER PERSONNEL						
12	Dispatch	100% ambulance services.				
13	Mechanics	100% ambulance services.				
14	Office and Clerical	100% ambulance services.				
15	Other	100% ambulance services.				
16	Payroll Taxes	100% ambulance services.				
17	Employee Fringe Benefits	100% ambulance services.				
18	Total	100% ambulance services.				

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

SW General, Inc

FOR THE PERIOD

FROM: January 1, 2015

TO: December 31, 2015

GENERAL and ADMINISTRATIVE EXPENSES

Line No.	DESCRIPTION		
Professional Service:			
1	Legal Fees	\$ -	
2	Collection Fees	2,116,004	
3	Accounting and Auditing	-	
4	Data Processing Fees	-	
5	Other (Attach Schedule)	589,379	
6	Total		\$ 2,705,383
 Travel and Entertainment:			
7	Meals and Entertainment	6,941	
8	Transportation - Other Company Vehicles	-	
9	Travel	451	
10	Other (Attach Schedule)	38,719	
11	Total		46,111
 Other General and Administrative:			
12	Office Supplies	58,954	
13	Postage	16,827	
14	Telephone	329,398	
15	Advertising	-	
16	Professional Liability Insurance	(13,810)	
17	Dues and Subscriptions	12,293	
18	Other (Attach Schedule)	870,363	
19	Total		1,274,025
20	Total General and Administrative Expenses	(Post to Page 2, Line 13)	\$ 4,025,519

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD FROM: January 1, 2015 TO: December 31, 2015

GENERAL and ADMINISTRATIVE SUPPORTING DETAIL

<u>Line No.</u>	<u>DESCRIPTION</u>		
Professional Service Other:			
1	Management Consulting	\$	54,000
2	Medical Director		140,000
3	911 contract administration		25,892
4	Temp Staffing		294,715
5	First Responder Fees		-
6	Other Professional Fees		74,772
7	Total		\$ 589,379
 Travel and Entertainment Other:			
8	Other T&E		38,719
9	.....	
10	.....	
11	.....	
12	Total		38,719
 Other General and Administrative:			
13	Public Relations		47,741
14	Printing		50,079
15	Contributions		-
16	Bank Charges		2,608
17	Business Licenses & Misc taxes		420,557
18	Misc G&A		111,428
19	Corporate & Regional Overhead Support		237,949
20	Total		870,363

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD FROM: January 1, 2015 TO: December 31, 2015

ALLOCATION of GENERAL and ADMINISTRATIVE EXPENSES

Line No.	DESCRIPTION	(1) Total Expenditure	(2) Allocation Percentage	(3) Ambulance Amount
Professional Service:				
1	Legal Fees	\$ 0	100%	\$ 0
2	Collection Fees	2,116,004	100%	2,116,004
3	Accounting and Auditing	0	100%	0
4	Data Processing Fees	0	100%	0
5	Other (Attach Schedule)	589,379	100%	589,379
6	Total	2,705,383		2,705,383
Travel and Entertainment:				
7	Meals and Entertainment	6,941	100%	6,941
8	Transportation - Other Company Vehicles	0	100%	0
9	Travel	451	100%	451
10	Other (Attach Schedule)	38,719	100%	38,719
11	Total	46,111		46,111
Other General and Administrative:				
12	Office Supplies	58,954	100%	58,954
13	Postage	16,827	100%	16,827
14	Telephone	329,398	100%	329,398
15	Advertising	0	100%	0
16	Professional Liability Insurance	(13,810)	100%	(13,810)
17	Dues and Subscriptions	12,293	100%	12,293
18	Other (Attach Schedule)	870,363	100%	870,363
19	Total	1,274,025		1,274,025
20	Total General and Administrative Expenses (Post to Page 2, Line 13)	\$ 4,025,519		4,025,519

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD FROM: January 1, 2015 TO: December 31, 2015

BASIS of ALLOCATION OF GENERAL and ADMINISTRATIVE EXPENSES

Line No.	<u>DESCRIPTION</u>	<u>Basis of Allocation</u>
Professional Service:		
1	Legal Fees	100% Ambulance Services
2	Collection Fees	100% Ambulance Services
3	Accounting and Auditing	100% Ambulance Services
4	Data Processing Fees	100% Ambulance Services
5	Other (Attach Schedule)	100% Ambulance Services
6	Total	
Travel and Entertainment:		
7	Meals and Entertainment	100% Ambulance Services
8	Transportation - Other Company Vehicles	100% Ambulance Services
9	Travel	100% Ambulance Services
10	Other (Attach Schedule)	100% Ambulance Services
11	Total	
Other General and Administrative:		
12	Office Supplies	100% Ambulance Services
13	Postage	100% Ambulance Services
14	Telephone	100% Ambulance Services
15	Advertising	100% Ambulance Services
16	Professional Liability Insurance	100% Ambulance Services
17	Dues and Subscriptions	100% Ambulance Services
18	Other (Attach Schedule)	100% Ambulance Services
19	Total	

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD FROM: January 1, 2015 TO: December 31, 2015

OTHER OPERATING EXPENSES

Line

No. DESCRIPTION

Depreciation and Amortization:

1	Depreciation (Attach Schedule III)	(From Pg 13, Line 20, Col I)	\$ <u>1,892,334</u>	
2	Amortization		<u>0</u>	
3	Total			\$ <u>1,892,334</u>

4	Rent / Lease (Attach Schedule III)	(From Pg 13, Line 20, Col K)		<u>1,529,427</u>
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Building / Station Expense:

5	Building and Cleaning Supplies		<u>41,864</u>	
6	Utilities		<u>319,196</u>	
7	Property Taxes		<u>130,861</u>	
8	Property Insurance		<u>0</u>	
9	Repairs and Maintenance		<u>411,204</u>	
10	Other (Attach Schedule)		<u>0</u>	
11	Total			<u>903,125</u>

Vehicle Expense - Ambulance Units:

12	License / Registration		<u>82,871</u>	
13	Fuel		<u>1,002,719</u>	
14	General Vehicle Service and Maintenance		<u>794,119</u>	
15	Major Repairs		<u>0</u>	
16	Insurance - Service Vehicles		<u>415,360</u>	
17	Other (Attach Schedule)		<u>281,500</u>	
18	Total			<u>2,576,570</u>

Other Expenses:

19	Dispatch		<u>2,307,024</u>	
20	Education / Training		<u>0</u>	
21	Uniforms and Uniform Cleaning		<u>177,279</u>	
22	Meals and Travel for Ambulance personnel		<u>0</u>	
23	Maintenance Contracts		<u>225,942</u>	
24	Minor Equipment - Not Capitalized		<u>176,791</u>	
25	Ambulance Supplies - Nonchargeable		<u>0</u>	
26	Other (Attach Schedule)		<u>42,790</u>	
27	Total			<u>2,929,828</u>

28	Total Other Operating Expenses	(Post to Page 2, Line 15)	\$ <u>9,831,283</u>	
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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD

FROM: January 1, 2015

TO: December 31, 2015

OTHER OPERATING EXPENSES SUPPORTING DETAIL

Line
No. DESCRIPTION

Building / Station Expense Other:

1	Other building/station expenses	<u>0</u>	
2	.....	_____
3	.....	_____
4	.....	_____
5	.....	_____
6	.....	_____
7	Total		<u>0</u>

Vehicle Expense - Ambulance Units Other:

8	Tires	<u>281,500</u>	
9	.....	_____
10	.....	_____
11	.....	_____
12	.....	_____
13	.....	_____
14	Total		<u>281,500</u>

Other Expenses:

15	Medical Testing	<u>42,790</u>	
16	_____	
17	_____	
18	_____	
19	_____	
20	_____	
21	_____	
22	_____	
23	Total		<u>42,790</u>

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD FROM: January 1, 2015 TO: December 31, 2015

ALLOCATION of OTHER OPERATING EXPENSES

Line No.	DESCRIPTION	(1) Total Expenditure	(2) Allocation Percentage	(3) Ambulance Amount
Depreciation and Amortization:				
1	Depreciation (Attach Schedule III) (From Pg 13, Line 20, Col I)	\$ 1,892,334	100%	\$ 1,892,334
2	Amortization	0	100%	0
3	Total	1,892,334		1,892,334
4	Rent / Lease (Attach Schedule III) (From Pg 13, Line 20, Col K)	1,529,427	100%	1,529,427
Building / Station Expense:				
5	Building and Cleaning Supplies	41,864	100%	41,864
6	Utilities	319,196	100%	319,196
7	Property Taxes	130,861	100%	130,861
8	Property Insurance	0	100%	0
9	Repairs and Maintenance	411,204	100%	411,204
10	Other (Attach Schedule)	0	100%	0
11	Total	903,125		903,125
Vehicle Expense - Ambulance Units:				
12	License / Registration	82,871	100%	82,871
13	Fuel	1,002,719	100%	1,002,719
14	General Vehicle Service and Maintenance	794,119	100%	794,119
15	Major Repairs	0	100%	0
16	Insurance - Service Vehicles	415,360	100%	415,360
17	Other (Attach Schedule)	281,500	100%	281,500
18	Total	2,576,570		2,576,570
Other Expenses:				
19	Dispatch	2,307,024	100%	2,307,024
20	Education / Training	0	100%	0
21	Uniforms and Uniform Cleaning	177,279	100%	177,279
22	Meals and Travel - Ambulance Personnel	0	100%	0
23	Maintenance Contracts	225,942	100%	225,942
24	Minor Equipment - Not Capitalized	176,791	100%	176,791
25	Ambulance Supplies - Nonchargeable	0	100%	0
26	Other (Attach Schedule)	42,790	100%	42,790
27	Total	2,929,828		2,929,828
28	Total Other Operating Expenses (Post to Page 2, Line 15) ..	\$ 9,831,283		\$ 9,831,283

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD

FROM: January 1, 2015

TO: December 31, 2015

BASIS of ALLOCATION OF OTHER EXPENSES

Line No.	<u>DESCRIPTION</u>	<u>Basis of Allocation</u>
Depreciation and Amortization:		
1	Depreciation	100% Ambulance Services
2	Amortization	100% Ambulance Services
3	Total	100% Ambulance Services
4	Rent / Lease	100% Ambulance Services
Building / Station Expense:		
5	Building and Cleaning Supplies	100% Ambulance Services
6	Utilities	100% Ambulance Services
7	Property Taxes	100% Ambulance Services
8	Property Insurance	100% Ambulance Services
9	Repairs and Maintenance	100% Ambulance Services
10	Other	100% Ambulance Services
11	Total	100% Ambulance Services
Vehicle Expense - Ambulance Units:		
12	License / Registration	100% Ambulance Services
13	Fuel	100% Ambulance Services
14	General Vehicle Service and Maintenance	100% Ambulance Services
15	Major Repairs	100% Ambulance Services
16	Insurance - Service Vehicles	100% Ambulance Services
17	Other	100% Ambulance Services
18	Total	100% Ambulance Services
Other Expenses:		
19	Dispatch	100% Ambulance Services
20	Education / Training	100% Ambulance Services
21	Uniforms and Uniform Cleaning	100% Ambulance Services
22	Meals and Travel for Ambulance personnel	100% Ambulance Services
23	Maintenance Contracts	100% Ambulance Services
24	Minor Equipment - Not Capitalized	100% Ambulance Services
25	Ambulance Supplies - Nonchargeable	100% Ambulance Services
26	Other (Attach Schedule)	100% Ambulance Services
27	Total	100% Ambulance Services

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD FROM: January 1, 2015 TO: December 31, 2015

DETAIL OF CONTRACTUAL ALLOWANCES

Line No.	Name of Contracting Entity	Total Billable Runs	Gross Billing	Percent Discount	Allowance
1	ABRAZO COMMUNITY HEALTH NETWORK - ABRAZO MED	3	\$ 3,716	30%	\$ 1,115
2	ABRAZO COMMUNITY HEALTH NETWORK - ARIZONA HEA	2	\$ 2,095	30%	\$ 629
3	ABRAZO COMMUNITY HEALTH NETWORK - ARROWHEAD	3	\$ 967	30%	\$ 290
4	ABRAZO COMMUNITY HEALTH NETWORK - CENTRAL CA	3	\$ 2,875	30%	\$ 863
5	ABRAZO COMMUNITY HEALTH NETWORK - MARYVALE C	5	\$ 4,832	30%	\$ 1,450
6	AIR AMBULANCE FORUM DBA ONE CALL MEDICAL TRAN	49	\$ 52,490	30%	\$ 15,747
7	AIRCARE ONE INTERNATIONAL	8	\$ 10,857	30%	\$ 3,257
8	ARCHSTONE CARE CENTER	1	\$ 968	30%	\$ 290
9	ARIZONA SPINE AND JOINT HOSPITAL	3	\$ 1,916	30%	\$ 575
10	AZ MEDICARE PART B (J3 - NORIDIAN)	2	\$ 19	30%	\$ 6
11	BROOKDALE NORTH CHANDLER DBA PARK REGENCY	1	\$ 821	30%	\$ 246
12	CHANDLER REGIONAL HOSPITAL	3	\$ 2,980	30%	\$ 894
13	DIGNITY HEALTH DBA MERCY GILBERT MEDICAL CENTE	9	\$ 9,278	30%	\$ 2,783
14	HONORHEALTH	86	\$ 83,134	30%	\$ 24,940
15	HOSPICE OF THE VALLEY	5	\$ 3,594	30%	\$ 1,078
16	IASIS HEALTHCARE HOLDINGS INC DBA ST LUKES MEDIC	3	\$ 3,091	30%	\$ 927
17	IASIS HEALTHCARE HOLDINGS INC DBA TEMPE ST LUKE	8	\$ 6,570	30%	\$ 1,971
18	KINDRED HOSPITAL ARIZONA - NORTHWEST PHOENIX	10	\$ 11,957	30%	\$ 3,587
19	KINDRED HOSPITAL ARIZONA - PHOENIX	2	\$ 1,983	30%	\$ 595
20	PHOENIX CHILDRENS HOSPITAL	81	\$ 93,028	30%	27,908
21	PROMISE HOSPITAL OF PHOENIX	15	\$ 19,705	30%	5,912
22	SHAPC LLC DBA SERENITY HOSPICE AND PALLIATIVE CA	1	\$ 73	30%	22
23	ZDNU HONORHEALTH SCOTTSDALE HEALTHCARE	2	\$ 1,844	30%	553
24					
25		305	\$ 318,792		\$ 95,638

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

SW General, Inc

FOR THE PERIOD

FROM: January 1, 2015 TO: December 31, 2015

**SUBSCRIPTION SERVICE REVENUE AND
DIRECT SELLING EXPENSES**

Line No.	Description	\$
1	Billings at Fully Established Rate	_____
<u>Less:</u>		
2	AHCCCS Settlement	\$ _____
3	Medicare Settlement	_____
4	Subscription Service Settlement (Post to Pg 2, Line 5) ...	_____
5	Subscription Service Bad Debt	_____
6	Total	<u>0</u>
<u>Plus:</u>		
7	Net Revenue from Subscription Service Runs	_____
8	Sales of Subscription Service (Post to Pg 2, Line 9)	<u>52,199</u>
9	Other Revenue (attach schedule)	_____
10	Total Subscription Service Revenue (total of Lines 7, 8 and 9)	<u>52,199</u>
 Direct Expenses Incurred Selling Subscription Contracts		
11	Salaries / Wages	_____
12	Payroll Taxes	_____
13	Employee Fringe Benefits	_____
14	Professional Services	_____
15	Contract Labor	_____
16	Travel	_____
17	Other General & Administrative Expenses	_____
18	Depreciation / Amortization	_____
19	Rent / Lease	_____
20	Building / Station Expense	_____
21	Transportation / Vehicles	_____
22	Other: _____ (attach schedule)	_____
23	Total Subscription Service Expenses (Post to Pg 2, Line 17)	\$ _____ <u>0</u>

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD FROM: January 1, 2015 TO: December 31, 2015

OTHER OPERATING REVENUES & EXPENSES

Line No.	<u>Description</u>	
Other Operating Revenues:		
1	Supportive Funding - Local (attach schedule)	\$ _____
2	Grant Funds - State (attach schedule)	_____
3	Grant Funds - Federal (attach schedule)	_____
4	Grant Funds - Other (attach schedule)	_____
5	Patient Finance Charges	_____
6	Patient Late Payment Charges	_____
7	Interest Eamed - Related Person / Organization	_____
8	Interest Eamed - Other	_____
9	Gain on Sale of Operating Property	_____
10	Other: <u>Interest Income & Misc Revenue</u>	<u>88,189</u>
11	Other: _____	_____
12	Total Other Operating Revenues	\$ <u>88,189</u>
Other Operating Expenses:		
13	Loss on Sale of Operating Property	<u>(33,965)</u>
14	Other: _____	<u>0</u>
15	Other: _____	<u>0</u>
16	Total Other Operating Expenses	<u>(33,965)</u>
17	Net Other Operating Revenues and Expenses (Post to Pg 2, Line 20)	\$ <u>122,155</u>

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc
 FROM: January 1, 2015 TO: December 31, 2015

Schedule 1
DETAIL OF SALARIES / WAGES
Officers / Owners

Line No.	Name	Title	% of Ownership	Management	FTE	CEP IEMT EMI	FTE	OFFICE	FTE	OTHER	FTE	WAGES PAID TO OWNERS	FTE
1				\$		\$		\$				\$	0.0
2													
3													
4													
5													
6													
7	TOTAL			\$		\$		\$				\$	0.0

* Full-time equivalents (F.T.E.) is the sum of all hours for which employee wages were paid during the year divided by 2080

Post Total to Pg 4, Column 2, Line 1
 Post Total to Pg 4, Column 1, Line 1

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD FROM: January 1, 2015 TO: December 31, 2015

Schedule II
DETAIL of SALARIES / WAGES
Management, Ambulance Personnel, Other Personnel

Line No.	<u>Detail of Salaries / Wages - Other Than Officers / Owners</u>				
1	MANAGEMENT:				
	Certification and / or Title	Scheduled Shifts (no. of hours worked each week)	Hourly Wage	Annual Salary	\$ Per Run or Shift
	<u>Various Local Management</u>	<u>40 Hours/Week</u>	<u>x</u>	<u>x</u>	<u>N/A</u>
	<u>Various Regional Management</u>	<u>40 Hours/Week</u>	<u>x</u>	<u>x</u>	<u>N/A</u>
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
2	AMBULANCE PERSONNEL:				
	<u>Paramedic</u>	<u>56/48/40 hours/week</u>	<u>x</u>	<u> </u>	<u>N/A</u>
	<u>EMT</u>	<u>56/48/40 hours/week</u>	<u>x</u>	<u> </u>	<u>N/A</u>
	<u>Nurse</u>	<u>56/48/40 hours/week</u>	<u>x</u>	<u> </u>	<u>N/A</u>
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
3	OTHER PERSONNEL:				
	<u>Various Support Staff</u>	<u>40 Hours/Week</u>	<u>x</u>	<u>x</u>	<u>N/A</u>
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

SW General, Inc

FOR THE PERIOD

FROM: January 1, 2015

TO: December 31, 2015

Schedule III
DEPRECIATION and/or RENT / LEASE EXPENSE
AMBULANCE VEHICLES & ACCESSORIAL EQUIPMENT ONLY

Line No.	A Description of Property	B Date Placed in Service	C Cost or Other Basis **	D Business Use Percent	E Basis for Depreciation	F Method "straight line" Depreciation	G Recovery Period (in years)	H Depreciation Prior Years	I Current Year Depreciation	J Remaining Basis	K Rent / Lease Amounts *		
1	Vehicle Rental			100%							\$ (22,500)		
2	Equipment Rental			100%							\$ 266,512		
3													
4	Ambulances	Various	\$ 3,023,234	100%	\$ 3,023,234	SL	Various	-	\$ 843,748	2,837,115			
5	Ambulance Equipment	Various	\$ 447,254	100%	\$ 447,254	SL	Various	-	\$ 437,301	408,200			
6													
7													
8													
9													
10													
11													
12													
13													
14													
15													
16													
17													
18													
19													
20	SUBTOTAL										\$ 1,281,049	\$ 3,245,315	\$ 244,012

* Complete Description of property, date placed in service, and rent/lease amount only.
 ** Fixed assets revalued as of October 2015 acquisition

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EMERGENCY MEDICAL SERVICES

AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc FROM: January 1, 2015 TO: December 31, 2015

Schedule III
DEPRECIATION and/or RENT / LEASE EXPENSE
ALL OTHER ITEMS

Line No.	A Description of Property	B Date Placed in Service	C Cost or Other Basis**	D Business Use Percent	E Basis for Depreciation	F Method "straight line" Depreciation	G Recovery Period (in Years)	H Depreciation Prior Years	I Current Year Depreciation	J Remaining Basis	K Rent / Lease Amounts *
1	Rented Real Estate			100%							1,285,414
2											
3	Other Vehicles	Various	\$ 207,619	100%	\$ 207,619	SL	Various	\$ 66,550	\$ 195,497		
4	Non-Vehicle Fixed Assets	Various	\$ 1,791,581	100%	\$ 1,791,581	SL	Various	\$ 542,736	\$ 1,701,764		
5											
6											
7											
8											
9											
10											
11											
12											
13											
14											
15											
16											
17											
18	SUBTOTAL above										
19	SUBTOTAL from Page 12, Line 20										
20	SUM of Line 18 & 19										

18	\$	611,265	\$	1,897,261	\$	1,285,414
19	\$	1,281,049	\$	3,245,315	\$	244,012
20	\$	1,892,334	\$	5,142,576	\$	1,529,427

* Complete Description of property, date placed in service, and rent/lease amount only.
 ** Fixed assets revalued as of October 2015 acquisition

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

SW General, Inc

FOR THE PERIOD

FROM:

January 1, 2015

TO:

December 31, 2015

**Schedule IV
DETAIL OF INTEREST**

(1) (2) (3) (4) (5)

Line No.	Description	Interest Rate	Principal Balance		Interest Expense	
			Beginning of Period	End of Period	Related Persons or Organizations	Other
Service Vehicles & Accessorial Equipment Name of Payee:						
1	_____	%	\$ _____	\$ _____	\$ _____	\$ _____
2	_____					
3	_____					
4	_____					
Communication Equipment Name of Payee:						
5	_____					
6	_____					
7	_____					
Other Property and Equipment Name of Payee:						
8	_____					
9	_____					
10	_____					
Working Capital Name of Payee:						
11	Various - Consolidated Financials	Various	In Corp Balances			2,169,548
12	_____					
13	_____					
Other Name of Payee:						
14	_____	%				
15	TOTAL		\$ _____ 0	\$ _____ 0	\$ _____ 0	\$ 2,169,548

Post totals of Column 4 & 5 to Pg 2, Line 16

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY: SW General, Inc

FOR THE PERIOD

FROM: January 1, 2015

TO: December 31, 2015

BALANCE SHEET

ASSETS

CURRENT ASSETS

1	Cash	\$	
2	Accounts Receivable: NET		<u>7,253,964</u>
3	Less: Allowance for Doubtful Accounts		
4	Inventory		<u>815,531</u>
5	Prepaid Expenses & Other		<u>118,431</u>
6	Other Current Assets		
7	TOTAL CURRENT ASSETS		\$ <u>8,187,926</u>
9	PROPERTY & EQUIPMENT: NET		<u>5,142,576</u>
10	Less: Accumulated Depreciation		
11	OTHER NON CURRENT ASSETS		<u>110,539</u>
12	TOTAL ASSETS		\$ <u>13,441,041</u>

LIABILITIES & EQUITY

CURRENT LIABILITIES

13	Accounts Payable	\$	<u>-1,409</u>
14	Current Portion of Notes Payable		
15	Current Portion of Long-Term Debt		
16	Deferred Subscription Income		
17	Accrued Expenses and Other		<u>1,378,228</u>
18	.....	
19	.....	
20	TOTAL CURRENT LIABILITIES		\$ <u>1,376,819</u>
21	NOTES PAYABLE		
22	LONG-TERM DEBT OTHER		<u>661,806</u>
23	TOTAL LONG-TERM DEBT		<u>661,806</u>

EQUITY & OTHER CREDITS

Paid-In Capital:			
24	Common Stock		
25	Paid-In Capital in Excess of Par Value		
26	Contributed Capital		
27	Retained Earnings		
28	Net Investment		<u>11,402,416</u>
29	.....	
30	Fund Balance		
31	TOTAL EQUITY		<u>11,402,416</u>
32	TOTAL LIABILITIES & EQUITY		\$ <u>13,441,041</u>

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AMBULANCE REVENUE AND COST REPORT

AMBULANCE SERVICE ENTITY:

SW General, Inc

FOR THE PERIOD

FROM: January 1, 2015

TO: December 31, 2015

STATEMENT OF CASH FLOWS

OPERATING ACTIVITIES:		
1	Net (loss) Income	\$ <u>493,119</u>
	<i>Adjustments to Reconcile Net Income to Net Cash</i>	
	<i>Provided by Operating Activities:</i>	Note: a increase in these accounts improves cash flow
2	Depreciation Expense	<u>1,892,334</u>
3	Deferred Income Tax	
4	Loss (gain) on Disposal of Property & Equipment	<u>(33,965)</u>
	<i>(Increase) Decrease in:</i>	Note: a decrease in these accounts improves cash flow
5	Accounts Receivable	<u>5,054,651</u>
6	Inventories	<u>(203,916)</u>
7	Prepaid Expenses and Other	<u>74,058</u>
	<i>Increase (Decrease) in:</i>	Note: a increase in these accounts improves cash flow
8	Accounts Payable	<u>(856,541)</u>
9	Accrued Expenses and Other	<u>(119,115)</u>
10	Deferred Subscription Income	
11	NET CASH PROVIDED (Used) BY OPERATING ACTIVITIES	\$ <u>6,300,625</u>
 INVESTING ACTIVITIES:		
12	Purchases of Property & Equipment	
13	Proceeds from Disposal of Property & Equipment	
14	Purchases of Investments	
15	Proceeds from Disposal of Investments	
16	Loans Made	
17	Collections on Loans	
18	Other: Transfers of property and equipment, net of purchases	<u>117,925</u>
19	NET CASH PROVIDED (Used) BY INVESTING ACTIVITIES	<u>117,925</u>
 FINANCING ACTIVITIES:		
	<i>New Borrowings:</i>	
20	Long-Term	
21	Short-Term	
	<i>Debt Reduction:</i>	
22	Long-Term	
23	Short-Term	
24	Net working capital paid to Parent Company	<u>(6,418,550)</u>
25	Dividends Paid	<u>\$</u>
26	NET CASH PROVIDED (Used) BY FINANCING ACTIVITIES	<u>(6,418,550)</u>
27	NET INCREASE (Decrease) IN CASH	<u>-</u>
28	CASH AT BEGINNING OF YEAR	<u>-</u>
29	CASH AT END OF YEAR	<u>-</u>
 SUPPLEMENTAL DISCLOSURES:		
	<i>Non-cash Investing and Financing Transactions:</i>	
30	.....
31	.....
32	.....
33	Interest Paid (Net of Amounts Capitalized)	<u>2,169,548</u>
34	Income Taxes Paid	<u>\$ 328,746</u>

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